

Message Text

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PAGE 01 MANAGU 05750 211734Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 CIAE-00 INR-07 NSAE-00 /030 W
-----117148 220024Z /75

R 2114444Z DEC 77
FM AMEMBASSY MANAGUA
TO USDOC WASHDC
INFO SECSTATE WASHDC 5178

UNCLAS MANAGUA 5750

E.O. 11652: N/A
TAGS: BBSR, PINR, NU
SUBJECT: WTDR/FTI P.J. FRAWLEY S.A.

REF: USDOC 21577

1. NICARAGUA
OFFICE USE: 2. 219 3. 0069500 4. 01
5. P.J. FRALEY S.A.
6. APARTADO POSTAL 134
7. MANAGUA
8. CONTACT: MR. P.J. FRAWLEY
9. TITLE: PRESIDENT
10. PHONE: 5382 11. TELEX NA
12. CABLE: FRAWLEY
13. ESTABLISHED: 1920 14. EMPLOYEES: 6
15. SIZE: MEDIUM 16. REPUTATION: Y-GOOD
17. REPORT DATE: 12/77
OFFICE USE: 18. NA 19. NA 20. X 21. NA 22. NA
23A. 28340/235 AGENT FOR, DISTRIBUTOR, IMPORTER OF PHARMACEUTICAL
PREPARATIONS.
23B. 20850/235 AGENT FOR, DISTRIBUTOR, IMPORTER OF BOTTLED LIQUORS.
23C. 34294/35 DISTRIBUTOR, IMPORTER OF BUILDERS' HARDWARE.
23D. 20820/235 AGENT FOR, DISTRIBUTOR, IMPORTER OF BEER.
23E. 20350/235 AGENT FOR, DISTRIBUTOR, IMPORTER OF BEER.
23E. 20350/235 AGENT FOR, DISTRIBUTOR, IMPORTER OF VEGETABLE SAUCES
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AND SEASONS.
23F. 20910/35 DISTRIBUTOR, IMPORTER OF CANNED FISH AND SEAFOODS.
23G. 34320/35 DISTRIBUTOR, IMPORTER OF PLUMBING FITTINGS AND BRASS
GOODS.
23H. 32610/5 IMPORTER OF VITREOUS PLUMBING FIXTURES.
23I. 36440/35 DISTRIBUTOR, IMPORTER OF NON-CURRENT-CARRYING WIRING

DEVICES.

23J. 33124/2 AGENT FOR STEEL BARS AND SHAPES.

24. FOREIGN SALES: LOCAL ONLY.

25. FINANCIAL REFERENCES: BANCO NICARAGUENSE , APARTADO POSTAL 549, MANAGUA.

26. TRADE REFERENCES: SAME S ITEM 27 BELOW.

27. FOREIGN FIRMS REPRESENTED: S.&W. FINE FOODS EXPORT CORPORATION, SAN FRANCISCO, CALIFORNIA, EXCLUSIVE DISTRIBUTION OF CANNED FOODS ACQUIRED 1940; R.M. HOLLINGSHEAD CORPORATION, CAMDEN, NEW JERSEY, DISTRIBUTION OF AUTOMOBILE PARTS ACQUIRED 1942; BETHLEHEM STEEL EXPORT CORPORATION, BETHLEHEM, PENNSYLVANIA, EXCLUSIVE REPRESENTATION OF STEEL AND STEEL PRODUCTS; JOS. SCHLITZ BREWING CO., 235 W. GALENA ST., MILWAUKEE, WISCONSIN, EXCLUSIVE DISTRIBUTION OF BEER; JAMES BUCHANAN & CO., ENGLAND, DISTRIBUTION OF BOTTLED LIQUORS ACQUIRED 1925; WITCH CHEMICAL CO., NEW YORK, NEW YORK, DISTRIBUTION OF BOTTLED LIQUORS ACQUIRED 1925; WITCH CHEMICAL CO., NEW YORK, NEW YORK, DISTRIBUTION OF CHEMICAL PRODUCTS, OTHERS.

28. POST EVALUATION: P.J. FRAWLEY S.A. ACTS AS IMPORTER, DISTRIBUTOR AND SALES AGENT FOR A VARIED LINE OF PRODUCTS INCLUDING PHARMACEUTICALS, HARDWARE, LIQUORS, CANNED FOODS, ELECTRICAL SUPPLIES AND CHEMICAL PRODUCTS. IT IS A MEDIUM SIZE AND FAIRLY WELL-KNOWN NICARAGUAN FIRM WITH OFFICES IN THE CITY OF MANAGUA AND MARKETING FACILITIES THROUGHOUT THE COUNTRY. IT REPORTS A PRESENT NET WORTH 9* 7 \$342,000 (EXCLUDING RESERVES), AND AN ANNUAL VOLUME OF BUSINESS OF US\$650,000 EXCLUDING SALES MADE ON A COMMISSION-BASIS. THE FIRM IS MANAGED BY ITS FOUNDER, MR. P.J. FRAWLEY, A BRITISH BUSINESSMAN WHO HAS SIZEABLE HOLDINGS IN A NUMBER OF FINANCIAL ENTERPRISES UNCLASSIFIED

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INCLUDING ONE OF NICARAGUA'S LARGEST PRIVATE COMMERCIAL BANKS, BANCO NICARAGUENSE, OF WHICH HE IS A DIRECTOR. THE FIRM ENJOYS A GOOD REPUTATION IN LOCAL BANKING AND TRADE CIRCLES AND IS CONSIDERED TO BE A SERIOUS AND RESPONSIBLE COMPANY. IT IS RECOMMENDED AS TRADE CONTACT FOR INTERESTED U.S. CONCERNS.

29. PREPARED BY:RJMONTES APPROVED BY:PAHAIGH
SOLAUN

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: n/a
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 116695
Secure: OPEN
Status: <DBA CORRECTED> sph 970920
Subject: WTD/FTI P.J. FRAWLEY S.A.
TAGS: BBSR, PINR, NU
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/44ea5dfc-c188-dd11-92da-001cc4696bcc
Review Markings:
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